



Email your
CV & cover letter by
23 September 2022
latest*

Diatec Diagnostics NZ

Be a part of our cutting edge equipment Sales and Audiology Team

Make this your next career move!

This is your opportunity to use your knowledge, clinical skills and customer service capabilities to help build a bigger audiology market for Diatec. We are seeking an audiologist or audiometrist to join our team as an audiology product consultant. This Auckland based role, will involve providing audiological equipment, sales and service solutions, as well as business and market advice promoting hearing and balance awareness to new and existing customers.

About the role

- You will provide audiological equipment consultations and sales support including service and supplies advice, to our clients all over NZ.
- The role will require national travel to facilitate meetings and demonstrations to new and existing clients.
- Organise and deliver product focused

seminars, educational events and conferences

- Focus on driving sales revenue and maximizing business potential for all segments of Diatec.
- Work in collaboration with the service and supply teams to provide the best solution for our clients

About You

You will have exceptional interpersonal & communication skills so you are able to build strong relationships with clients. You will be an active team player working with an experienced service team. The ability to work independently, with a desire to expand and increase your knowledge is vital. Excellent time management, flexibility and organisational skills are mandatory. You should have proficiency in operating PC based software and proficiency in CRM software is

also desirable. A high level of critical thinking, problem solving and customer management is required.

A highly competitive package will be available for the right candidate.

To find out more information about this role, please contact:

Rhea D'Silva Raphael,
National Diagnostics Manager
Mobile +64 21 184 5257

*Email your CV and Application to:
careersanz@dgs.com
with Subject:

Diatec - Audiology Product Consultant

[Note we review applications & invite candidates for interview continually so don't delay, apply now!]

About Diatec

Diatec is part of Demant, a world leading hearing health organisation and is one of New Zealand's leading suppliers of audiological and acoustical equipment and supplies. Diatec offers a complete package, providing calibration, repair, equipment sale and supplies for audiological and acoustic equipment such as Audiometers, Tympanometers, OAE, ABR, REM, HIT, Sound Level Meters, Acoustic Calibrators and microphones.

Diatec

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